



April 30, 2010

Byrd Baggett, CSP  
True Growth  
836 Mystic Parkway  
Spring Branch, TX 78070

Dear Byrd,

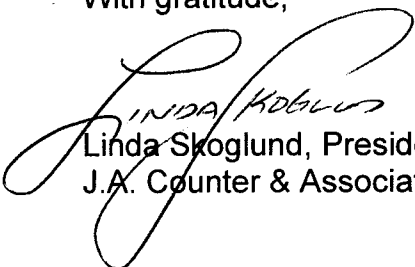
On behalf of all of us at JAC, I want to thank you for coming to New Richmond to give your dynamite presentation, "Dare To Grow". You did an excellent job at creating a presentation that could "speak" to our community, clients and friends. We had such a nice time visiting with you before your presentation, your stories are wonderful life lessons. It truly shows that you "walk your talk". You touched the lives of so many people that night; we are still getting comments and emails from those that attended.

As you say in your presentation, everyone is at a different stage in their life, but no matter what stage they were in, they all took something away that evening.

Your sales training to our brokers was also very well received. It was the highlight of our sales meeting this year! You encouraged several people to act on your 2/24/30 challenge and the emphasis you placed on doing business ethically and with integrity reminded folks how important our roles are in the financial services industry.

Thank you for knowing just what we needed.

With gratitude,



Linda Skoglund, President  
J.A. Counter & Associates, Inc.